

# Integrated Media Systems

Communication Technology Made Simple



## World-Class Audiovisual Services

- Consulting
- Design – Build
- Support and Service



**Celebrating 25 Years of Service  
1987 - 2012**

**Integrated Media Systems**

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**Confidential - Do Not Distribute**



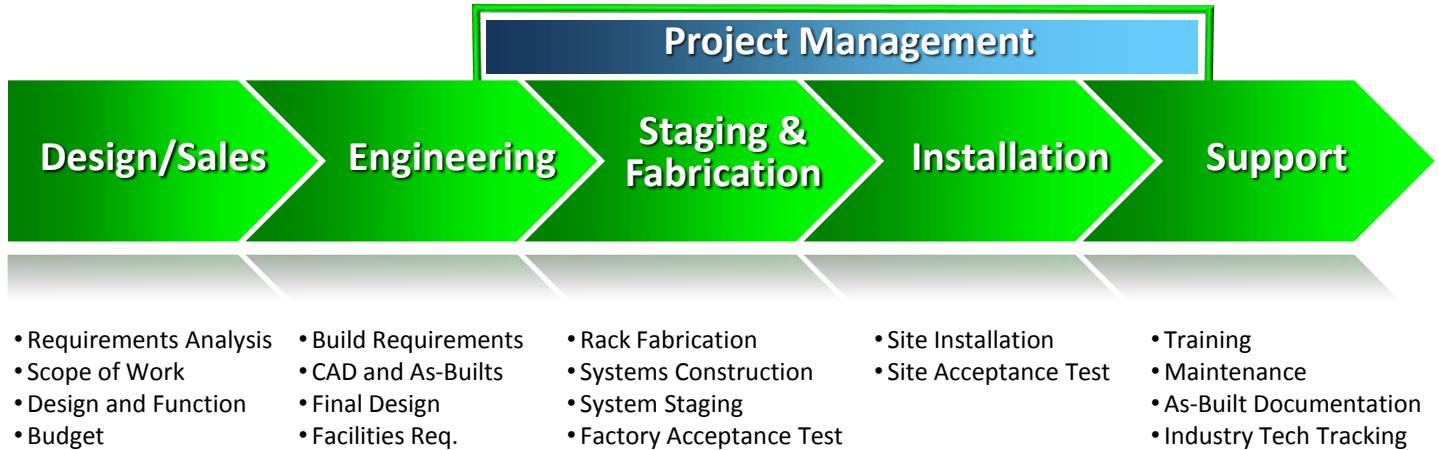
Sun Microsystems

Integrated Media Systems (IMS) maximizes an organization's Communication Quotient. Through multiple vertical markets; Corporate, Government/Municipal, Healthcare, and Education, IMS deploys strategies that help organizations communicate more effectively. Whatever the technology; videoconferencing, audio conferencing, telepresence, digital signage, video walls, presentation, collaboration boards, touch screens, tablets, or smart phones, IMS helps organizations make communication decisions that ensure critical path communications are easy to use, interoperable, robust, reliable, and align with the organizations long term business plans.

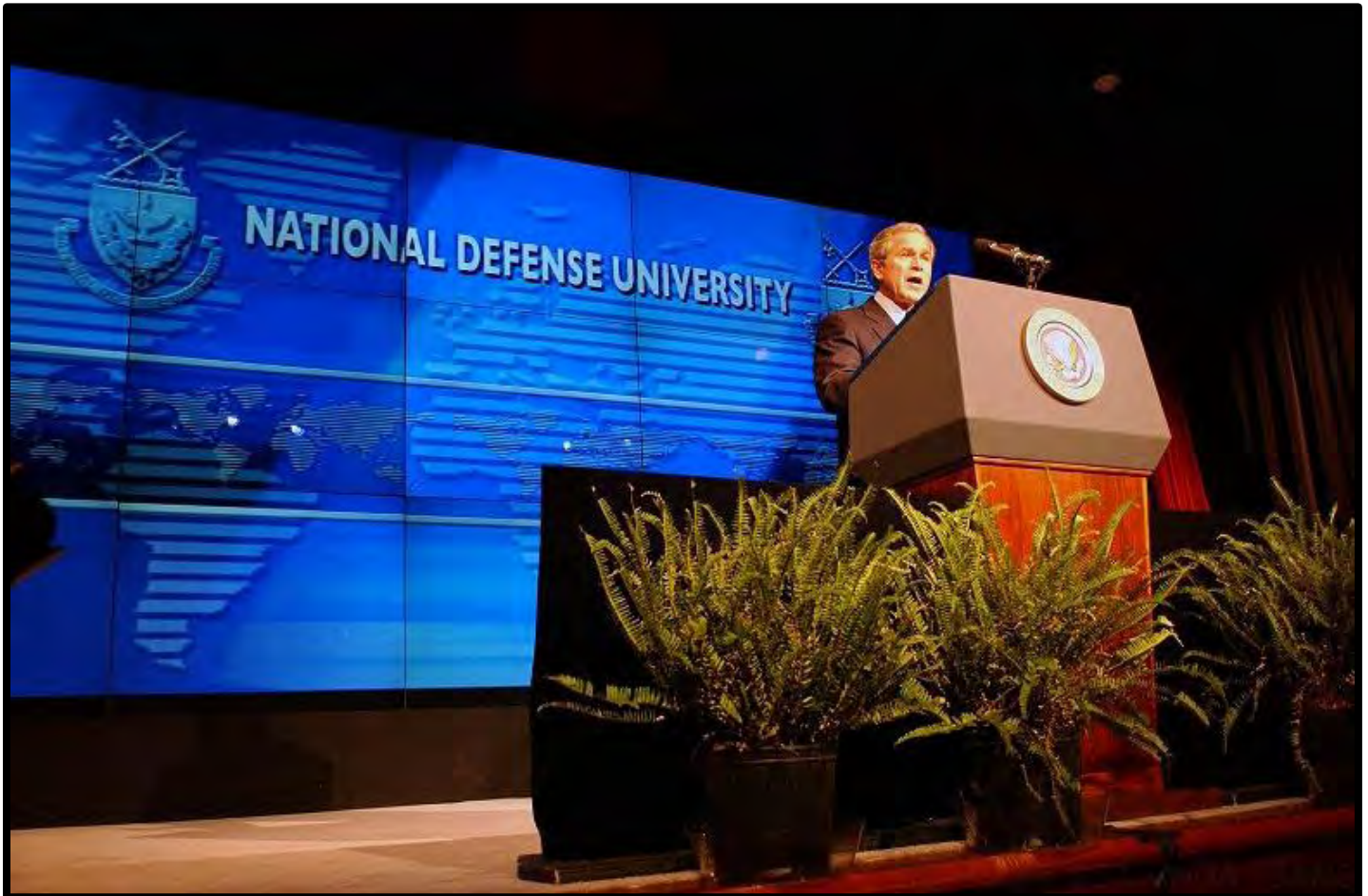
Leveraging 25 years of experience and thousands of successful projects, IMS has helped some of the largest and most influential organizations in the world; Apple, Boeing, Symantec, Capital Group, the Department of Energy, Kaiser, and the University of California, develop and implement global enterprise communication plans. IMS offers strategic consulting services, world-class design-build services, and unparalleled support and service. As a consultant, IMS helps organizations develop long-term, comprehensive communications plans. By evaluating existing systems and immersing ourselves in how an organization operates, IMS leads organizations to utilize standardized solutions that enhance organizational collaboration in the boardroom, in conference rooms, in training rooms, on desktops, on tablets, and on smart phones. IMS' five-step design-build process (Design, Engineering, Staging and Fabrication, Installation, and Support) delivers systems that just work.



# 5 Phase System Development



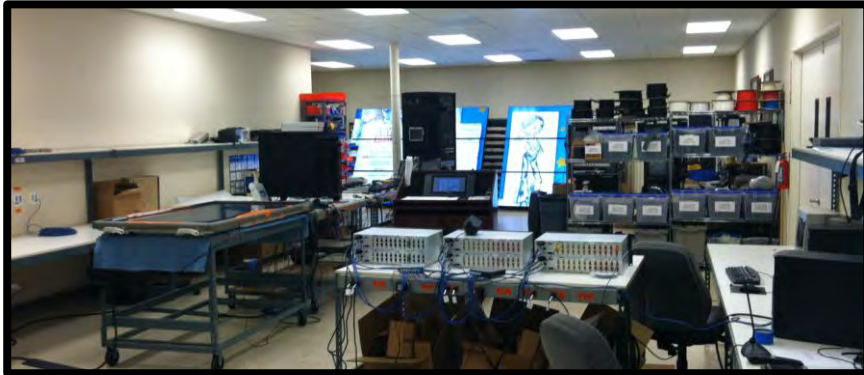
*IMS' 5 Phase System Development process insures our clients receive systems that **just work!** When a CEO, VIP or even the President is using the system or is in the room there is no other choice.*



National Defense University

# Just Works!

*Every integrated system IMS builds is fabricated, assembled, programmed and tested in our state-of-the-art Interoperability Lab. This not only insures systems work as expected when they are installed in the field, but also cuts down on field installation time.*



Orange County Water District



Lab Fabrication & Testing

Leads to Successful Installation

# Typical System Deployments



**Corporate Boardrooms**



**Conference Rooms**



**Classrooms**



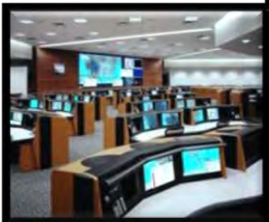
**Briefing Centers**



**Conference Centers**



**Government Applications**

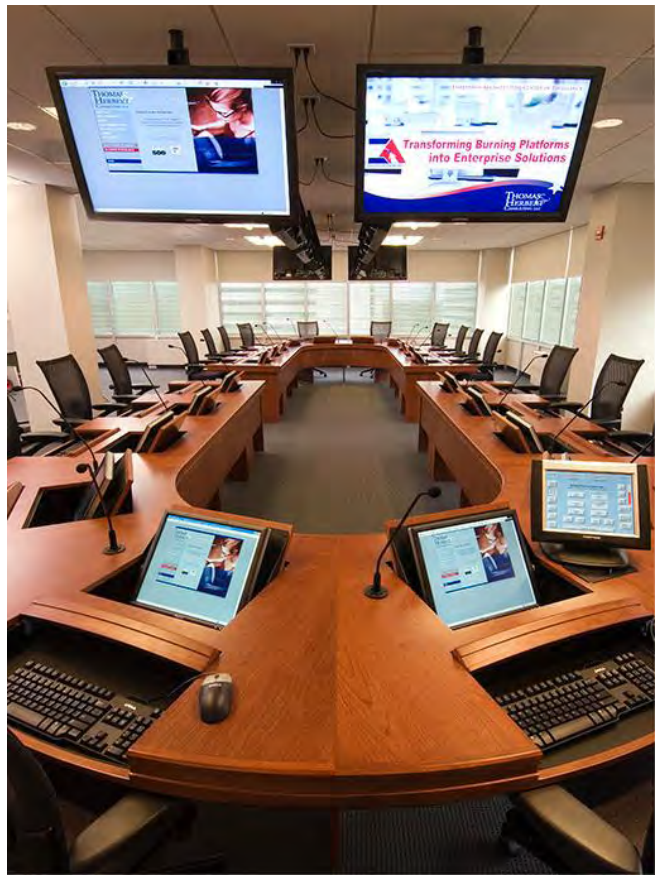
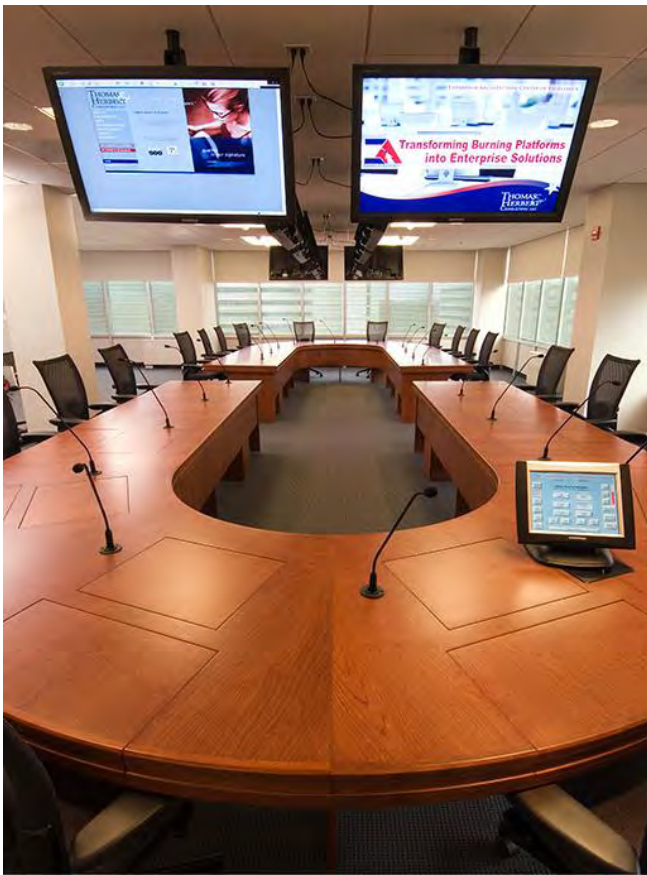


**Command and Control Centers**



**Presentation Auditoriums**





Thomas Herbert Consulting LLC

## We Are Experts In...

Videoconferencing  
 Telepresence  
 Universal Communications  
 Audio Conferencing  
 Audio Distribution  
 Video Distribution  
 Projection Displays  
 Large LCD/LED/Plasma Displays  
 Video Walls  
 Interactive Displays  
 Digital Signage  
 Touch Screens  
 Systems Standardization  
 Analog to Digital Transition

Audio Recording  
 Video Recording  
 Sound Reinforcement  
 Environmental Acoustics  
 Lighting  
 Broadcasting  
 Streaming  
 Video On-Demand  
 Archiving  
 Control Systems  
 Furniture  
 Millwork  
 Window Treatments

# Vendor Partners

IMS is a Value Added Reseller or has procurement relationship with over 400 product manufactures. This insures IMS specifies the best and most appropriate product for each application, and is not bound by limited equipment access. Below is sampling of some of the leading manufactures we partner with.

## Video



## Signal Routing & Control



## Audio Distribution



## Videoconferencing



## Audio Conferencing



## Mounting





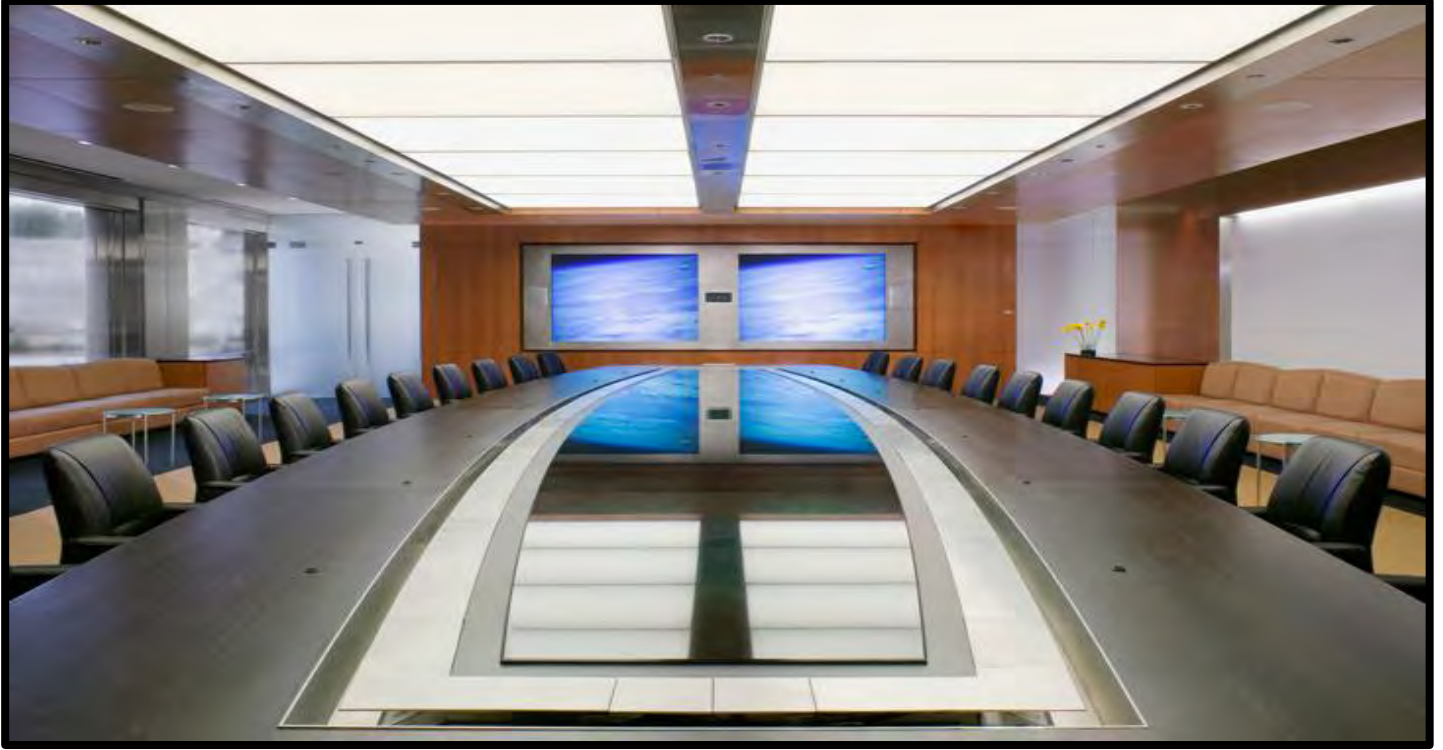


Integrated Media Systems  
Irvine, CA

*IMS is an affiliate of **Professional Systems Network International (PSNI)**, an international alliance of premiere audio visual and broadcast systems integrators. IMS actively teams with other PSNI affiliates on large scale deployments to perform projects in areas where IMS does not have a local presence. Utilizing a single point of contact and responsibility and effective centralized project management, large scale projects may be performed seamlessly as one consolidated organization.*

# Clients





**Symantec Corporation** is a long-term client of Integrated Media Systems. IMS has performed and delivered more than 75 projects nationwide for Symantec in the past several years. As with many IMS clients, these projects initially started out as traditional AV integration and design, supporting meeting spaces and videoconferencing requirements. IMS and Symantec are now strategically aligned. IMS provides systems and services that are integral to Symantec's ability to achieve their corporate goals.





**Boeing Satellite Systems** has been a client of IMS since 1997. Together, IMS and Boeing Satellite Systems have completed over 230 projects, spanning years and several million dollars of work. Boeing is a scientific organization providing classified and non-classified systems and services to the federal government and national security interests. IMS is not at liberty to discuss the details of the individual projects, however, IMS is able to state that the facilities supported by IMS include a wide-range of applications from simple AV presentation systems supporting planning, staff and program specific meetings; to large venue auditoriums, network operating centers, system labs and presentations spaces supporting classified applications. IMS has provided presentation and display systems, audio reinforcement systems, videoconferencing, integration into digital media systems, system control and programming as part of our deliverables to Boeing.



**Capital Group Companies** is a long-term strategic partner of IMS. As the exclusive integrated systems provider for Capital Group Companies for the last 4 years, IMS has completed over 25 projects across the country, delivering several million dollars in systems, and has provided Global system design and support. IMS is not at liberty to discuss individual project details, however, IMS delivers value to Capital Group by developing corporate standardization strategies that reduce cost and increase capabilities. Most recently, IMS played a central role in the design and implementation of two new Emergency Operations/ Data Centers

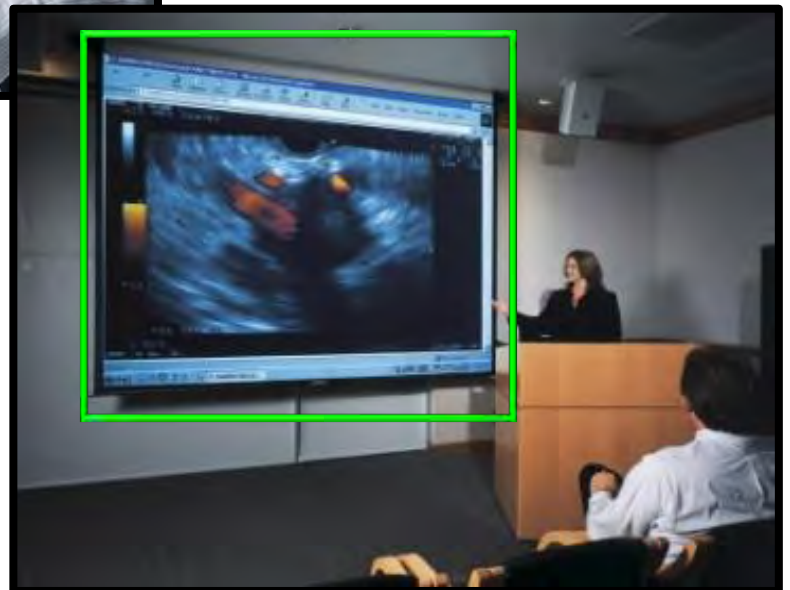
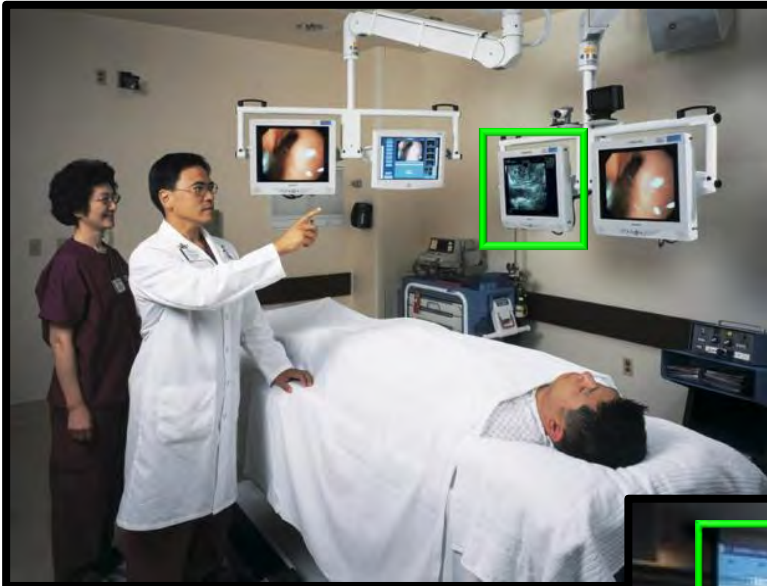


# KAISER PERMANENTE®



**Kaiser Permanente** has relied on IMS to support the design, construction and deployment of auditoriums, videoconferencing rooms, clinical applications and multi-purpose meeting spaces in over 40 projects. IMS' charge from Kaiser has been to support both clinical and business applications within Kaiser's medical operations. Core to IMS' technical approach is that virtually all users are itinerate users, meaning that users conducting meetings are often unfamiliar with the technology deployed in the rooms. Additionally, Kaiser's regional technical support for these meetings may or may not be on site during the meeting. As a result, IMS developed a best practice model for Kaiser that created a common set of equipment and common methods of use. IMS deployed a long-term strategy that enabled users to configure the room based upon meeting style and provided remote technical support from systems administrators connected to the room through a simple web browser.

# University Of California Irvine



**University of California Irvine** and IMS have a long history spanning over a decade. For UCI's Medical School, IMS built one of the first of its kind, Converged Surgical and Training Systems that enables specialists to seamlessly access virtually any desired information from the surgical field as well as support live and digitally archived training and instruction. Most recently, IMS has outfitted UCI's School of Art with a state-of-the-art classroom.





***Sandia National Laboratories*** is an example of IMS' ability to support enterprise-class communications deployment. Sandia's application is an IP and ISDN centric collaboration system that supports both classified and non-classified applications. Typical of most of IMS' enterprise-class Clients, IMS' responsibilities included creating collaboration rooms that are easy to use, improve productivity, and enable the communication of complex and technical topics. Over 425 projects were completed over 7 years.

# Partial Client List

## **Corporate**

AARP  
Apple  
AT&T  
Autotrader.com  
Arco  
Bausch & Lomb  
Barclays  
California Credit Union  
Capitol Group  
Chevron  
CP Carrillo  
Deloitte & Touche  
Fleming's Prime Steakhouse  
Hilton Hotels  
Hyatt Hotels  
KB Homes  
Marriott  
Mattel  
Nissan  
Northrop Grumman  
Nokia  
Pulte Group  
Kyocera  
Ritz Carlton  
Rohl  
Sun Micro Systems  
Symantec  
Thomas Herbert Consulting LLC  
Tivo  
Tiger Woods Foundaiton  
Universal Studios  
Yamaha

## **Government/Municipal**

US Army  
Sandia National Laboratories  
Lawrence Livermore National Laboratories  
National Defense University  
County of Los Angeles  
County of Riverside  
County of San Bernardino  
Long Beach Water District  
Orange County Museum of Arts  
Orange County Water District  
South Coast Air Quality Management District  
City of Artesia  
City of Covina  
City of La Mesa  
City of La Puente  
City of Las Cruces  
City of Paramount  
City of Poway  
City of Redondo Beach  
City of Temecula  
City of Upland  
City of Walnut  
City of Whittier  
City of Yorba Linda

## **Education**

California Institute of Technology  
Cal State Fullerton  
Chapman University  
Southern California College of Optometry  
Soka University  
UC Irvine  
UCLA  
USC

## **Healthcare**

Cedar Sinai Medical Center  
Edwards Lifesciences  
Kaiser Permanente  
Mayo Clinic  
Sierra Health Foundation  
VA Hospital